

# Excess Casualty Coverage

## Unsupported lead-layer, mid-excess and high-excess liability coverage

Specialty Excess offers customized solutions for your accounts. Underwriters are able to provide immediate feedback on tougher E&S risks, with a focus on providing options for your consideration. The Specialty Excess team is forward-looking and creative in their underwriting approach.

### KEY COVERAGE HIGHLIGHTS

#### Coverage Provided

- Admitted and non-admitted options
- Occurrence or claims-made
- Follow-form excess
- Excess over underlying insurance or retained limit

#### Capacity Afforded

- \$5 million in lead position
- \$10 million excess of \$10 million
- \$15 million excess of \$25 million

### APPETITE

Specialty Excess has an appetite for a broad array of classes within the manufacturing, service and materials production segments of the American economy. We group these into the following clusters\*:

#### Preferred Classes

- Machinery and machinery parts manufacturing
- Machinery and equipment dealers
- Machinery and equipment service and repair
- Machine shops
- Distributors: automobile parts, plumbing supply, food products
- Non-consumer products manufacturing
- Manufacturer representatives
- Warehouses
- Lessor's risk only
- Vacant buildings and land
- Recycling operations
- Retail stores

#### Attractive Classes

- Colleges and universities
- Machinery and equipment rental
- Engineering, architects and consultants – no construction
- Chemical manufacturing – commercial and household
- Trailer manufacturing
- Manufacturing – auto parts (operating and non-operating), electrical equipment, furniture, clothing, appliances

#### Opportunistic Classes

- Valves manufacturing
- Plumbing supplies and fixture manufacturing
- Tank manufacturing
- Sporting goods manufacturing
- Restaurants – high-end and food-focused
- Breweries – craft
- Hotels – full service and high-end
- Consumer products manufacturing

\* Classes presented are representative rather than exhaustive. Please check with your underwriter for further guidance.

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#### SUBMISSIONS

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