Forward Looking Statements

This presentation may include forward-looking statements, both with respect to Argo Group and its industry, that reflect our current views with respect to future events and financial performance. These statements are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements include all statements that do not relate solely to historical or current facts, and can be identified by the use of words such as "expect," "intend," "plan," "believe," "do not believe," "aim," "project," "anticipate," "seek," "will," "likely," "assume," "estimate," "may," "continue," "guidance," "objective," "outlook," "trends," "future," "could," "would," "should," "target," "on track" and similar expressions of a future or forward-looking nature. All forward-looking statements address matters that involve risks and uncertainties, many of which are beyond Argo Group's control. Accordingly, there are or will be important factors that could cause actual results to differ materially from those indicated in such statements and, therefore, you should not place undue reliance on any such statements. We believe that these factors include, but are not limited to, the following: 1) unpredictability and severity of catastrophic events; 2) rating agency actions; 3) adequacy of our risk management and loss limitation methods; 4) cyclical nature of demand and pricing in the insurance and reinsurance markets; 5) statutory or regulatory developments including tax policy, reinsurance and other regulatory matters; 6) our ability to implement our business strategy; 7) adequacy of our loss reserves; 8) continued availability of capital and financing; 9) retention of key personnel; 10) competition; 11) potential loss of business from one or more major insurance or reinsurance brokers; 12) our ability to implement, successfully and on a timely basis, complex infrastructure, distribution capabilities, systems, procedures and internal controls, and to develop accurate actuarial data to support the business and regulatory reporting requirements; 13) general economic and market conditions (including inflation, volatility in the credit and capital markets, interest rates and foreign currency exchange rates); 14) the integration of businesses we may acquire or new business ventures we may start; 15) the effect on our investment portfolios of changing financial market conditions including inflation, interest rates, liquidity and other factors; 16) acts of terrorism or outbreak of war; and 17) availability of reinsurance and retrocessional coverage, as well as management's response to any of the aforementioned factors.

In addition, any estimates relating to loss events involve the exercise of considerable judgment and reflect a combination of ground-up evaluations, information available to date from brokers and cedants, market intelligence, initial tentative loss reports and other sources. The actuarial range of reserves and management's best estimate is based on our then current state of knowledge including explicit and implicit assumptions relating to the pattern of claim development, the expected ultimate settlement amount, inflation and dependencies between lines of business. Our internal capital model is used to consider the distribution for reserving risk around this best estimate and predict the potential range of outcomes. However, due to the complexity of factors contributing to the losses and the preliminary nature of the information used to prepare these estimates, there can be no assurance that Argo Group’s ultimate losses will remain within the stated amount.

The foregoing review of important factors should not be construed as exhaustive and should be read in conjunction with the other cautionary statements that are included herein and elsewhere, including the risk factors included in our most recent reports on Form 10-K and Form 10-Q and other documents of Argo Group on file with or furnished to the U.S. Securities and Exchange Commission (“SEC”). Any forward-looking statements made in this presentation are qualified by these cautionary statements, and there can be no assurance that the actual results or developments anticipated by Argo Group will be realized or, even if substantially realized, that they will have the expected consequences to, or effects on, Argo Group or its business or operations. Except as required by law, Argo Group undertakes no obligation to update publicly or revise any forward-looking statement, whether as a result of new information, future developments or otherwise.
## Transaction Summary

### Transaction
- Acquisition of Ariel Re ("Ariel" or the "Company") by Argo Group\(^{(1)}\)
  - Ariel is a market leading underwriter in specialty reinsurance and insurance
  - With underwriting teams in London, Bermuda and the U.S., Ariel underwrites virtually all of its risks through its Lloyd’s Syndicate – 1910
  - Ariel’s Lloyd’s Syndicate 1910 is consistently a top performer at Lloyd’s based on profitability\(^{(2)}\)
    - #1 ranked in 2015 based on loss ratio
    - #3 ranked during 2010 – 2015 based on combined ratio

### Transaction Value
- Approximately $235 million\(^{(3)}\)
  - Approximately 1.25x 2016E Tangible Book Value
  - Transaction Value / Last Twelve Months net income of approximately 8.1x

### Consideration Mix
- Argo will fund the acquisition with existing cash and available credit facilities

### Business Leadership
- Collective business leadership committed to Argo’s broad and diversified platform
- Both teams to play a key role in the ongoing business

### Approvals and Timing
- Regulatory approvals and other customary closing conditions
- Expected closing in the first quarter of 2017

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\(1\) As part of the transaction, Argo will not acquire Ariel Indemnity Ltd. ("AIL"), which is a run-off subsidiary
\(2\) Ranking calculated on a year of account basis and relative to the Lloyd’s Top 40 reinsurance syndicates
\(3\) Subject to purchase price adjustments based on year end book value; transaction multiples pro forma for the exclusion of AIL
## Transaction Highlights

### Increased Scale and Market Presence
- Achieves strategic goal of enhancing scale at Lloyd's and Bermuda
- Allows Argo to better advance distribution relationships and more effectively compete across all market cycles

### Diversified Platform Across Products and Geographies
- Ariel’s established platform expands distribution and product capabilities and provides access to new markets to further diversify Argo’s specialty insurance and reinsurance growth strategy
- The addition of Ariel’s established third party capital management franchise expands Argo’s market presence, enhances capital flexibility and provides a stable source of fee based income
- Ariel’s attractive property catastrophe and specialty businesses complement Argo’s existing reinsurance portfolio

### Financially Attractive
- Expected to be immediately accretive to EPS and ROE\(^{(1)}\)
- Neutral to book value per share and modestly dilutive to tangible book value per share
- Improved pro forma loss ratio performance and enhanced operational efficiencies through approximately $15 mm in synergies, which approximates 20% of Ariel’s 2015 Other Operating Expenses
- Capital diversity enhances financial flexibility

### Continued Specialty Insurance Focus
- Ariel represents a strategic “bolt-on” to Argo’s specialty underwriting focus
- Argo’s specialty insurance business will continue to be the Group’s primary focus
- Management expects the portfolio's 2017 composition to be approximately 88% and 12% reinsurance

### Limited Integration Risk
- Ariel maintains business in lines where Argo has significant underwriting and management expertise
- Similar corporate cultures and analytical view of risk
- Straightforward corporate and organizational structure

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\(^{(1)}\) Based on historical and expected results
Important “Bolt-On” Addition to the Argo Franchise

- Ariel enhances Argo’s scale at Lloyd’s and in Bermuda but does not alter Argo’s focus on specialty insurance

Excess & Surplus Lines
- Leader in U.S. Excess & Surplus lines
- Strong relationships with national, local, and regional wholesale brokers
- Seasoned underwriting expertise is a competitive advantage
- Target all sizes of non-standard risks with focus on small/medium accounts
- Underwrites on largely non-admitted basis and across all business enterprises

Commercial Specialty
- Distributed primarily through retail brokers / agents
- Argo insurance – designs customized programs for retail grocery stores
- Trident – SME public-sector U.S. entities
- Rockwood – Workers comp for coal mining industry
- Surety – Top 25 writer
- Programs – underwrites select specialty programs and provides fronting for State-sponsored funds

International Specialty
- Includes property reinsurance business and insurance business in Bermuda and Brazil
- Distributed through retail and wholesale brokers and retail agents
- Building diversity through expansion in Brazil and throughout the Eurozone

Ariel
- Underwrites a global portfolio through offices in London, Bermuda and the U.S., employing ~100 people
- Business is primarily produced through its Bermuda operations but underwritten via Syndicate 1910
- Distributed primarily through brokers
- Top ranked Lloyd’s syndicate in profitability

Syndicate 1200
- Well-established multi-class platform at Lloyd’s
- Ranks among the largest Syndicates at Lloyd’s by stamp capacity
- Regional offices in Dubai, Singapore and China
- 2015 GWP of ~$600 mm
- Pro forma for the acquisition, Argo’s Lloyd’s franchise would be the 12th largest with almost £700 mm in stamp capacity

PF GPW 9/30 LTM: $2,386m

<table>
<thead>
<tr>
<th></th>
<th>$579m</th>
<th>$668m</th>
<th>$258m</th>
<th>$274m</th>
<th>$607m</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>24% of Total GPW</td>
<td>28% of Total GPW</td>
<td>11% of Total GPW</td>
<td>12% of Total GPW</td>
<td>25% of Total GPW</td>
</tr>
</tbody>
</table>

(1) Ranking calculated on a year of account basis and relative to the Lloyd’s Top 40 reinsurance syndicates
Argo’s Continued Specialty Focus

- Argo remains primarily a specialty insurance underwriter, with a well diversified portfolio mix.
- Management expects the portfolio's 2017 composition to be approximately 88% and 12% reinsurance.
- Combination provides greater scale in reinsurance and at Lloyd's to more efficiently leverage existing infrastructure.

(1) Based on Argo management estimates.
Enhanced Scale, Diversification and Profitability

- A combination with Ariel would make Argo the 12th largest (re)insurer at Lloyd’s, with a 2015 pro forma gross written premium base of ~£700m, and would allow Argo to participate in Ariel’s compelling UW results

Top 40 (Re)insurers at Lloyd’s

2015 Gross Written Premium (£m)

Ariel was the top performer among the Lloyd’s top 40 with a 2015 Loss Ratio of 25%

Source: Syndicate Information, Aon Benfield Market Analysis
Strategic Deployment of Third Party Capital

• Both Argo and Ariel strategically deploy a diverse array of third party capital at Lloyd’s to enhance capital flexibility and respond to market opportunities.

Lloyd’s Third Party Capital Flexibility

• Third party capital providers at Lloyd’s provide considerable benefits, including:

- Flexibility to expand and contract capital based on market conditions
- Increased underwriting capacity augments client and distribution relationships
- Meaningful risk management tool
- High quality, stable capital
- Fee based revenue

Argo 2017 Funds at Lloyd’s ($ mm’s)

- Argo 2017 Total Funds at Lloyd’s: ~ $387m
  - 38% 3rd Party Trade Capital
  - 57% Argo NAV and Existing Cash
  - 5% Individual Names

Ariel 2017 Funds at Lloyd’s ($ mm’s)

- Ariel 2017 Total Funds at Lloyd’s: ~ $494m
  - 50% 3rd Party Capital – Names Special Purchase Syndicate 6117
  - 50% Ariel NAV and Existing Cash

Source: Ariel, Argo management
Ariel Business Overview

- Ariel maintains a leading global (re)insurance position focused on property and specialty risks – marine, energy, and a growing insurance platform targeting contingent outage, U.S. E&S and property exposures
  - As noted below, Ariel’s historical loss ratios have been very compelling
- The Company’s business is primarily produced through its Bermuda operations but underwritten via its Lloyd’s Syndicate – 1910

<table>
<thead>
<tr>
<th>Products &amp; Subclasses</th>
<th>Homeowners and light commercial (US)</th>
<th>Homeowners and light commercial (developed nations excl. US)</th>
<th>Marine, energy, non-US retro and XL, aviation, space, terror and multiline QS</th>
<th>Low frequency / high severity products</th>
<th>Power plant operators (dual trigger policies)</th>
<th>US E&amp;S platform launched in 2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>UW Staff</td>
<td>Bermuda: 4</td>
<td>Bermuda: 2</td>
<td>Bermuda: 5</td>
<td>Bermuda: 4</td>
<td>Bermuda: 2</td>
<td>US: 6</td>
</tr>
<tr>
<td>’06-’15 Avg Loss Ratio(2)</td>
<td>23%</td>
<td>30%</td>
<td>59%</td>
<td>15%</td>
<td>30%</td>
<td>4% (2015)</td>
</tr>
</tbody>
</table>

Notes: (1) Support both the US and International lines of business; (2) Calculated on a year of account basis and includes merged companies from the year of merger
## Continued Balance Sheet Strength

- Pro Forma capital structure is well within management risk limits and rating agency guidelines

<table>
<thead>
<tr>
<th></th>
<th>Argo ($ millions)</th>
<th>Ariel ($ millions)</th>
<th>Transaction Adjustments</th>
<th>Estimated Pro Forma ($ millions)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Cash and Invested Assets</strong></td>
<td>$4,437</td>
<td>$450</td>
<td>($98)</td>
<td>$4,789</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td>$7,181</td>
<td>$895</td>
<td>($153)</td>
<td>$7,922</td>
</tr>
<tr>
<td><strong>Tangible Common Equity</strong></td>
<td>$1,567</td>
<td>NA</td>
<td>($50)</td>
<td>$1,517</td>
</tr>
<tr>
<td><strong>Total Debt + Hybrid</strong></td>
<td>$369</td>
<td>$83</td>
<td>$135</td>
<td>$587</td>
</tr>
<tr>
<td><strong>Debt / Total Capital</strong></td>
<td>9.1%</td>
<td>0%</td>
<td>4.9%</td>
<td>14.0%</td>
</tr>
<tr>
<td><strong>Debt + Hybrid / Total Capital</strong></td>
<td>17.1%</td>
<td>21.9%</td>
<td>7.6%</td>
<td>24.7%</td>
</tr>
<tr>
<td><strong>Book Value per Share</strong></td>
<td>$59.64</td>
<td>NA</td>
<td></td>
<td>$59.64</td>
</tr>
<tr>
<td><strong>Tangible Book Value per Share</strong></td>
<td>$52.27</td>
<td>NA</td>
<td>($1.67)</td>
<td>$50.60</td>
</tr>
</tbody>
</table>
## Argo’s Selective and Disciplined Success in M&A

### Colony & Rockwood
- **Transforms Argonaut into a diversified underwriter of specialty risk in the U.S.**
- **Year:** 2001
- **Price:** $165m
- **Funding:** Cash

### PXRE (Bermuda Merger)
- **Re-domicile to Bermuda gives Argo Group a platform for international expansion**
- **Year:** 2007
- **Price / Book:** 0.85x
- **Funding:** Shares

### Syndicate 1200
- **Argo Group adds presence at major insurance hub with access to worldwide risks**
- **Year:** 2008
- **Price:** $272m
- **Funding:** Cash

### Ariel
- **Argo Group adds scale and diversification at Lloyd’s and Bermuda**
- **Year:** 2016
- **Price:** ~$235m
- **Funding:** Cash

- **Market leader** in the specialty insurance sector
- **Since acquisition, Colony & Rockwood have returned more than 8x the purchase price**
- **89.5% 3Q 2016 YTD E&S combined ratio**

- **100% of shares issued in connection with transaction have been repurchased**
- **$29 million** of favorable reserve development since acquisition
- **Enabled** the establishment of three profitable businesses: Argo Re, Excess Casualty & Professional Liability
- **Significant** Group-wide bottom-line enhancement
- **Excess Capital** funded acquisition of Syndicate 1200

- **Global licenses** and meaningful capital efficiency
- **Among largest** Syndicates at Lloyd’s by Stamp Capacity
- **Upgraded** talent and strengthened management depth
- **Completed re-underwriting** of the book with significant reduction in cat exposure
- Since the beginning of 2013, Syndicate 1200 has produced cumulative PTI of ~$136m\(^{(1)}\)

- **A strategic move to provide scale and diversity** to Argo’s Bermuda and London platforms
- Opportunity to **leverage and enhance Argo’s already robust underwriting analytics** with unique modeling and risk analysis tools
- **Good cultural and management fit** between Argo and Ariel teams

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PTI = Pre-Tax Income.  
(1) See Argo Group’s Form 10-Q and 10-K filings for full segment data and applicable reconciliations.
Enhancing Scale and Diversification

- A strategic move to provide scale and diversity to Argo’s Bermuda and London platforms
- Opportunity to leverage and enhance Argo’s already robust underwriting analytics with unique modeling and risk analysis tools
- Complementary to Argo’s specialty insurance focus
- Good cultural and management fit between Argo and Ariel teams
- Advances Argo’s cycle management abilities
- Financially compelling – expected to be immediately accretive to EPS